Internationalisation among Swedish biogas companies: Drivers, Barriers and Business models

This project aims to develop together with key stakeholders improved types of offerings and activities for increased internationalisation within the Swedish biogas sector.

Spread of internationalisation targets

Perceived barriers to internationalisation

Insights and Implications

1. Swedish biogas companies largely internationalise to markets psychically close to Sweden.
2. Business models engaging with a wider scope of actors and sub-markets are complex to manage in internationalisation.
3. For initial exporters and non-exporters, the main challenge is to enhance the utilization of available public support.
4. For experienced exporters, the challenge is to formulate new support approaches to make them more successful.